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Charese Hill, editor

BILL HAMILTON

PHOTO ID LICENSE TECHS AT LARGE

He's been the Postmaster, an apartment manager, insurance salesman, store owner and sailor. Bill Hamilton's life experiences would make a great book. But most remarkable is how Bill beat the odds and survived despite doctors telling his wife Joanne that he probably wouldn't live to see fifty.

A Photo License Technician in Duncannon, Bill has worked for more than a decade in the Photo Id Program. He loves his job and takes great pride in the position. But three decades ago, Bill's family was shocked to learn that he had a large brain tumor and his doctor told his wife to prepare for the worst. Miraculously, Bill survived and his doctor was able to remove all but a small portion of the tumor that threatened his life. He is monitored to assure that the tumor does not grow again. This health scare seems to have left Bill with a sense that each day is precious and a chance to give his all. He beat the odds and he is truly an example of determination and will.

Bill's career has been varied and distinguished. Early in his working life, Bill and his wife owned and ran a small variety store in Duncannon. Later he went to work for the US Postal Service and he was promoted to Postmaster. Bill served as Postmaster in several towns, including Lykens and Duncannon. He retired following twenty-seven years of dedicated public service. Bill then continued his commitment to serving his community by becoming the manager of the Susquehanna apartment complex in Duncannon. This is one of the jobs that Bill is most proud of, helping senior citizens acquire affordable housing.



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PRESIDENT'S MESSAGE



THANK YOU
THANK YOU
THANK YOU!

Although my tenure as President/CEO of PIBH has come to a close, I assure you that my affection and respect for the organization will continue much beyond my departure.

I feel privileged to have been associated with an organization that has such a benevolent and noble purpose; and, I am indebted to the Executive Committee and Board of Directors for the opportunity that was afforded me. Over the past three years, we have accomplished many operational, Organizational and financial achievements which I attribute to the work ethic and selflessness of our employees, the support of the Board of Directors, and the commendable work of our member agencies.

I extend my gratitude to the many state agencies and institutions that have generously supported the PIBH mission through contracts for products and services, and to members of the General Assembly who are committed to our citizens with disabilities.

Lastly, but most importantly, I offer my heartfelt appreciation and admiration to the presidents, executive directors, CEOs and employees of our member agencies, all of whom are extremely dedicated to the employment, dignity and well-being of persons with disabilities.

Fortunately, PIBH has thus far been able to progress despite a depressed economy and the ever increasing competitiveness for contract work with State government. Initiative, creativity and fortitude will become ever more important to achieving a successful future.

I wish the very best to PIBH and all who are associated with this Outstanding organization along with my fervent hope that PIBH continues to remain vibrant and relevant.

As I follow my life path, I will carry with me fond memories of the people I met and the friends I made during

my time with PIBH. And, I walk on with the hope that I, too, helped in some measure to ultimately make life better for those remarkable people we serve.

Needless to say, it is with mixed sentiments that I take my leave.

BILL HAMILTON

cont. from page 1

In 2005, Bill was honored with a PIBH State Manager's Award. The certificate proudly hangs on the wall of the Duncannon Photo Center with several other recognitions he has received over the years. When you visit the center it's amazing the percentage of customers Bill knows or has a connection with.

“REGARDLESS OF THE JOB HE PERFORMS, HE WAS AND IS COMMITTED TO SERVING THE PUBLIC AND GIVING HIS BEST TO THEM EVERY DAY.”

When you know Bill, one thing is abundantly clear. Regardless of the job he performs, he was and is committed to serving the public and giving his best to them every day. This is evident in the positive comments he receives and the fondness with which those who know him talk about him. Bill always has music playing in the background at the center; he particularly loves big band music and classic jazz. He always wants to make sure that his customers leave the center with what they need.

Not one to sit on the sidelines, Bill also has a stand at the local antique market where he sells old records, Life magazines and CDs. He also works with a property management group, showing and inspecting apartment units. It seems Bill has found a simple secret to staying young and sharp; keep busy and help others. It's good for the soul and good for the community. We thank Bill for his dedication to the program, the mission of PIBH and the people of Duncannon!

InspiriTec's New Contracts Create **BIG** Opportunities for **Disabled Veterans and Wounded Warriors**

InspiriTec President John Connolly continues to demonstrate his commitment to disabled veterans and wounded warriors as evidenced by the staff he recently hired for contracts with the Department of Defense and the Pennsylvania State Police. Building on the success of last year's U.S. Army HRSC launch, InspiriTec was awarded a 5yr contract by the Department of Defense to consolidate three Defense Manpower Data Center (DMDC) contact centers. The three contact centers to be consolidated are:

DMDC User Support Center (DSC)-provides enterprise user assistance on hardware, software, user Account security, communications, application questions and policy guidance to end users.

DMDC Support Office (DSO)-assists service members, their family members, and other eligible beneficiaries when there is a problem with personal, personnel or benefits and entitlement data.

Personnel Security Assurance (PSA)—offers supportive services to include responding to both functional and technical inquiries in support of a wide variety of products related to the investigative requirements of the DoD Personnel Security Program and associated manuals, regulations, and policies.

InspiriTec has partnered with HP Enterprise Services on a multi-phase transition of services to InspiriTec which will create

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THE CHAIRMAN'S CORNER

My Chairman's Message for this edition of the PIBH newsletter is dedicated to our outgoing President and CEO, Gary Crowell. After the untimely death of our former



President and CEO, Al Baker, PIBH recruited for the position and was fortunate to hire Gary. Gary placed his consulting business on hold and agreed to a three year contract with PIBH. It's hard to believe three years has passed and Gary will be departing PIBH shortly.

Gary impresses me as an individual who devotes 100% of his time, efforts, and himself to the PIBH Mission. In addition to stabilizing PIBH due to the sudden loss of Al, Gary concentrated on expanding employment opportunities for individuals with disabilities. Gary also devoted a considerable amount of time and effort to some of the other major barriers people with disabilities face on a daily bases, this includes issues with transportation and housing. Also, Gary had the insight to include veterans with disabilities (Wounded Warriors) in our mission of improving the quality of life for those less fortunate.

Gary has worked long and hard networking with groups and organizations to assist all individuals to overcome their respective challenges and achieve the highest level of quality of life possible. Gary, we extend our heartfelt gratitude for your time and service to PIBH and the individuals we serve, and we wish you health, happiness, and success in the next chapter of your life.

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 *Beaver County Rehabilitation Center*Bedford-Somerset
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 *Blair/Clearfield Association for the Blind and Disabled
 *Blind and Vision Rehabilitation Services of Pittsburgh
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 PA*Fayette County Association for the Blind*ForSight
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MEMBER ORDER

InspiriTec - Inspiring Work through Technology

InspiriTec's mission is to be "An inspired social entrepreneurship which adds value to the lives of disabled persons, the destinies of our corporate partners, and the careers of our employees. In achieving this mission we integrate compassionate empowering human services with world class, attentive, information services. What we do and how we do it will become a model for businesses and human service organizations alike."

We help persons with disabilities, those whom we serve and our colleagues, to earn careers in Information Technology (IT) and thus achieve personal, social, and economic independence. We do this by offering IT and Contact Center Services to our customers with a team of highly motivated professionals. By providing our employees with the training and supports necessary to succeed in the workplace, we provide dedicated, top-quality services and business value to our customers.

Since 2000, we have administered 882 IT training sessions to 743 disabled trainees.

Employment And Training Programs

InspiriTec has created an innovative approach towards helping you find and keep a job. Whether you're a first time job-seeker or interested in changing careers, InspiriTec offers employment and training programs that will prepare you to succeed in the Call Center or Information Technology fields. As both an employer of people with disabilities and a traditional vocational rehabilitation provider, we ensure that our training is both practical and customized to meet the needs of people with disabilities. Employees are supported by a compassionate management team lead by a professional Social Service Case Manager and experienced business managers. Our inspired approach towards fostering a collaborative, supportive environment ensures trainees and employees are positioned to succeed, whether by the continuous job training and coaching, or through their efforts to assist with important matters outside of the office.

For more information please contact:

InspiriTec, Inc.
 340 North 12th Street, Philadelphia, PA 17107-1102
 (302) 792-8299 phone • (215) 893-5411
www.inspirtec.org

Keystone Blind Association

The Keystone Blind Association opened its doors in 1947, due the passion and conviction of one woman, Lillian Rosenblum. Even at that time, she recognized the need for support and services for blind and severely visually impaired persons, so that they might be able to not merely survive, but thrive in a “sighted world”. So she decided to be the advocate for this group of people; by garnering the support of community leaders and obtaining a charter from Pennsylvania Association for the Blind, a new human services agency (KBA) was born.

Since that time, KBA has expanded its reach to include all of Pennsylvania and Eastern Ohio, and its scope to embrace Children’s Programs, Prevention of Blindness and employment for blind and disabled individuals.

Keystone Blind Association’s mission of service is to promote independence for children and adults who are blind or visually impaired, to promote eye health and eye safety, and to promote employment for all persons with disabilities.

Services:

- Rehabilitation Education
- Low Vision Clinic
- Specialized Services

Prevention of Blindness

One of KBA’s main goals is to help prevent an individual from ever becoming one of clients, in the first place. To accomplish this, we offer (free of charge) a wide variety of Prevention of Blindness & Eye Safety programs to local communities.

These include...

- Public Education & Awareness
- Glaucoma, Visual Acuity, Depth Perception & Color Vision Screenings
- Pre-School Vision Screenings
- Elementary Eye Safety Awareness
- Eyeglass Adjustments and Eyeglass Dispensing

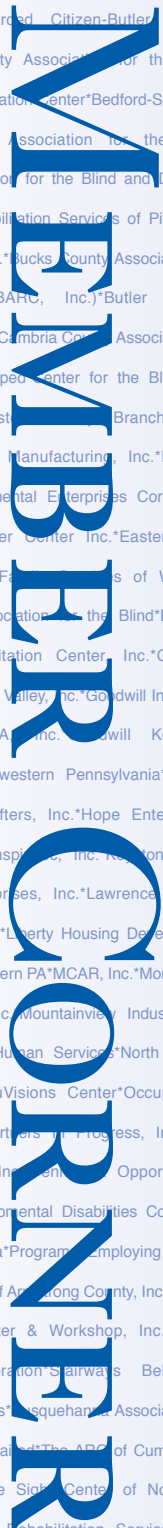
For more information please contact:

Keystone Blind Association

Located at:

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www.keystoneblind.org

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INSPIRITEC'S NEW CONTRACTS

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approximately **200 new positions for people with disabilities**; including Disabled Veterans and soldiers from the military's **Wounded Warrior** Programs (AW2 and others). A new contact center facility is being developed at Ft. Knox U.S. Army Base which will accommodate the strict security requirements of this operation while providing access to a large pool of Wounded Warrior candidates with the skills and security clearances required by the government. **Congratulations** to the InspiriTec partnership for achieving this beneficial and promising opportunity for disabled veterans and wounded warriors.

PA State Police Selects InspiriTec

The Commonwealth of Pennsylvania has contracted with InspiriTec to provide a 24 x 7 IT Help Desk operation that will serve as the single point of contact for all Tier One technical needs for the Pennsylvania State Police (PSP) staff, members and customers. InspiriTec and partner Pomeroy, a global leader in managed services to optimize IT infrastructure, are working towards an early February launch date. Thirteen of the initial fourteen Help Desk Analysts hired are individuals with disabilities. Formal training for these special employees began on December 17th at the new InspiriTec facility in Wyomissing (Reading, PA). Trainees will be certified as Help Desk Institute (HDI) Support Analysts, in addition to receiving training on all required PSP applications, equipment and policies. InspiriTec is grateful to the State Police, PIBH and Pomeroy for supporting the development and implementation of this project and looks forward to possibly expanding this exciting IT Help Desk application to other Commonwealth agencies, along with additional employment opportunities for disabled veterans and wounded warriors.



ROLLING, ROLLING ROLLING!

PIBH recently entered into the world of Toilet Tissue. Starting January 1, 2013 PIBH has been up and running with Toilet Tissue for the Commonwealth of Pennsylvania. Our member agency, KBA is producing approximately 50,000 rolls of tissue each week. The planning and implementation of this project began well over a year ago after KBA representatives visited Outlook Nebraska, an agency for the blind that manufactures toilet tissue for the Federal government. Inspired by what Outlook has accomplished in their efforts to employ persons who are blind, KBA looked for an opportunity to replicate the project here in Pennsylvania. In a close partnership with PIBH and the Department of General Services, KBA was assigned Toilet Tissue.

Since the award, KBA has worked non-stop to bring this project to fruition. The decision was made to house the project in Chester, PA in a vacant building that was formally a work center. The converter arrived in Chester in early October of 2012.

To make the product, the machine is loaded with "parent rolls" of toilet tissue weighing over a ton apiece. The tissue goes through a series of processes where it is rerolled onto conventional cardboard tubes and is formed into a toilet tissue log. During the process, the tissue is perforated every 4 inches and the "tail" of the roll is glued down to prevent unraveling. The log is then sawed into standard widths and is transported to a "wrapper" that wraps each and every roll. Employees then fill boxes with 80 rolls to a case, seal the cases and prepare them for shipment.

It is anticipated that when the machine is operating at full capacity, over 10 jobs for persons with disabilities will be created per shift.



Effective January 1, 2013, PIBH is the sole supplier for the following 1-ply toilet tissue, in accordance to the attached Toilet Tissue Specification, and PCID No. 1007 (5/24/12). Please note there are 20 cases per pallet; therefore, we recommend that the Correctional Institutions order in lots of 20 cases (e.g. 20, 40, 60, 80, 100).

Type of Change	Supplier Product No	Material Master	Short text description	Product Category	Unit Price	UOM
Add	8405-1500-500	288573	TISSUE,T01 LET,4.0"X4.05",1PLY,80/CS	14111703	\$ 37.50	CS
Add	8405-1500-515	325042	TISSUE,TOILET,4.1"X3.75",1PLY,80/CS	14111704	\$ 50.84	CS

Effective January 1, 2013, pricing for the following decaffeinated coffee is updated in accordance to the applicable semi-annual price adjustment clause, and pricing for the following plastic liners has been updated in accordance to the applicable quarterly price adjustment clause:

Type of Change	Supplier Product No	Material Master	Short text description	Product Category	Unit Price	UOM
Price Adjustment	7360-2000-200-1	291379	BEV, COFFEE, DECAF, 20-8.75OZ/CS (Price applies when ordering 1 cases)	50201706	\$ 51.73	CS
Price Adjustment	7360-2000-200-2	291379	BEV, COFFEE, DECAF, 20-8.75OZ/CS (Price applies when ordering 2-5 cases)	50201706	\$ 49.88	CS
Price Adjustment	7360-2000-200-3	291379	BEV, COFFEE, DECAF, 20-8.75OZ/CS (Price applies when ordering 6-10 cases)	50201706	\$ 48.03	CS
Price Adjustment	7360-2000-200-4	291379	BEV, COFFEE, DECAF, 20-8.75OZ/CS (Price applies when ordering 11-24 cases)	50201706	\$ 46.18	CS
Price Adjustment	7360-2000-200-5	291379	BEV, COFFEE, DECAF, 20-8.75OZ/CS (Price applies when ordering 25 cases & up)	50201706	\$ 44.33	CS
Price Adjustment	8105-7000-300	317975	LINER,PLASTIC,CLR,16X14X36,1.6MIL,250/CS	47121701	\$ 41.73	CS
Price Adjustment	8105-7000-305	317977	LINER,PLASTIC,CLR,23X17X46,1.6MIL,150/CS	47121701	\$ 42.05	CS
Price Adjustment	8105-7000-310	317978	LINER,PLASTIC,CLR,23X20X48,1.6MIL,100/CS	47121701	\$ 33.26	CS
Price Adjustment	8105-7000-315	317985	LINER,PLASTIC,CLR,23X17X46,2.2MIL,100/CS	47121701	\$ 39.45	CS
Price Adjustment	8105-7000-320	317986	LINER,PLASTIC,CLR,23X20X48,2.2MIL,100/CS	47121701	\$ 44.44	CS

Price Adjustment	8105-7000-325	327740	LI NER, P LASTIC,CLR,16X14X36,0.9MIL,200/CS	47121701	\$ 18.29	CS
Price Adjustment	8105-7000-330	325038	LI NER,P LASTIC,CLR,23X17X46,0.9MI L,100/CS	47121701	\$ 15.58	CS
Price Adjustment	8105-7000-335	327741	LIN ER,P LASTIC,CLR,23X17X46,2.0MI L,100/CS	47121701	\$ 34.61	CS
Price Adjustment	8105-7000-340	325037	LIN ER, PLASTIC,CLR,23X20X48,3.3MIL,60/CS	47121701	\$ 34.57	CS

Effective January 1, 2013, the following PIBH products are no longer available for purchase on the statewide janitorial supplies/chemicals contract (currently held by xpedx). Instead, agencies will purchase these products directly from PIBH via the SRM PIBH punch-out catalog:

Type of Change	Supplier Product No	Material Master	Short text description	Product Category	Unit Price	UOM
Add	5405-0510-005	315147	URINAL SCREEN NON-PARA BLOCK-CLN FRESH SCENT 12/CTN	47131705	\$ 18.39	CAR
Add	6840-6650-005	315218	URINAL DEODORANT BLOCKS NON-PARA CLN FRESH SCENT 12/CTN	47131705	\$ 10.21	CAR
Add	7920-5300-021	291966	BRUSH, WOOD HDL 60"	47131605	\$ 27.45	DZ
Add	7920-5320-020	293336	MOP, HANDLE 54" TYPE 1 SCREW TYPE	47131609	\$ 75.24	DZ
Add	7920-5900-010	291794	MOP,WIDEBAND,16 OZ,COT AND SYN,HANDSEW	47131618	\$ 44.19	DZ
Add	7920-5900-020	291796	MOPS,WIDEBD200ZCOT&SYNHANDSEW	47131618	\$ 53.09	DZ
Add	7920-5900-030	293333	MOP,HARD SEWED HEAD, WIDE HEADBAND, 240Z	47131618	\$ 61.53	DZ
Add	7920-5900-031	291784	MOP,FANHDS,WIDEBD24 OZ,COT & SYN	47131618	\$ 67.77	DZ
Add	7920-5900-040	291781	MOP HEAD,WET,WIDEBAND,HANDSEWED	47131619	\$ 78.46	DZ
Add	7920-5900-060	293339	MOP16OZ OPEN SEWED HD NARROW HEADBAND	47131618	\$ 40.84	DZ

Add	7920-5900-070	291789	MOP,OPENHD,NARHEAD,20 OZ COTANDSYN	47131618	\$ 48.63	DZ
Add	7920-5900-090	291788	MOP,OPNSWDHD,NARHEADBAND,320Z,COTAND SNY	47131618	\$ 73.67	DZ
Add	7920-9930-010	293349	MOPI6OZ LOOPED TAIL FANW/FABRIC TAPE	47131618	\$ 68.86	DZ
Add	7920-9930-015	293334	MOP,LOOPED TAILBANDEDW/FABRIC, 200Z	47131618	\$ 82.57	DZ
Add	7920-9930-020	291785	MOP,LOOP240ZCELLULOSE&POLYFANSEVVW/F ABRIC	47131618	\$110.15	DZ
Add	7920-9930-025	291786	MOP,LOOPEDFANSEINVV/FABRITABA320Z,CELL& POL	47131618	\$112.34	DZ
Add	7930-0410-005	315219	TOILET BOWL HANGER NON-PARA BLOCK-CLN FRESH SCENT 12/CTN	47131705	\$ 16.45	CAR

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

For your convenience, PIBH now has QR codes for the PIBH website and also for the PIBH General Catalog. These codes provide quick and effortless access to our website and catalog.



www.pibh.org



<http://www.pibh.org/Catalog/Catalog.asp>

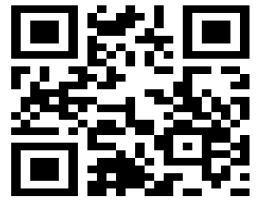


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